Commit to the Lord whatever you do, and your plans will succeed.

Proverbs 16:3 (NIV)

If any of you lacks wisdom, let him ask God, who gives generously to all without reproach, and it will be given him.

James 1:5 (NIV)

In their hearts humans plan their course, but the Lord establishes their steps.

Proverbs 16:9 (NIV)
A company president told his workers in a planning meeting, “Autumn is a lovely time to marvel at the beauty of the leaves, to revel in the coolness of the air, to reflect on the passage of time, and to count the survivors of the strategic planning process last year!”

Strategic planning doesn’t have to be a killjoy or drudgery. Rightly done, a strategic plan should help to align organizational activities with its mission statement. The mission statement spells out the purpose of our existence. It defines who we are as a people. It articulates why we do what we do. It is likened to a compass or roadmap.

While the mission statement is the compass, the strategic plan deciphers how we go about accomplishing the purpose. It defines how we do what we do. It identifies the strategic issues. It sets performance indicators and action plans.

We have the pleasure to introduce to you a booklet entitled General Conference Secretariat Strategic Plan 2020-2025: I Will Go. It is designed to help you understand and implement the Secretariat strategic plan for the new quinquennium.

One reason that organizations may fail to meet their strategic targets is that little time is devoted to strategic planning. According to research outlined in the *Harvard Business Review*, 85 percent of executive leadership teams spend less than one hour per month discussing strategy, and 50 percent spend no time at all. The research also reveals that, on average, 95 percent of a company’s employees are not aware or do not understand the company strategy.

Strategic planning requires time, effort, and intentionality. May God bless you and your team as you grapple with the central process of strategic planning so that the mission of the Church may be achieved, God’s kingdom on earth expanded, and the knowledge of the glory of God fill the earth as waters cover the sea.²

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² Habakkuk 2:14.
MISSION AND METHODS

OUR MISSION
To provide administrative leadership and strategic direction to the world Church in making disciples to reach the unreached.

OUR METHODS
- Strategizing mission priorities for the world Church
- Promoting awareness of and enthusiasm for mission to the unreached
- Developing a comprehensive mission enterprise following Christ’s method
- Facilitating the mobilization of global resources
- Supporting sound administration and fostering good governance
SEVEN KEY STRATEGIC ISSUES

- Mission Strategies
- ISE Call Process
- Missionary Care
- Working Policy
- Training and Evaluation
- Membership Audit
- Nurture and Retention
MISSION STRATEGIES

KEY STRATEGIC ISSUE

There are three roles of Secretariat: administrative, executive, and missional. While some may think the first two functions to be of primary importance, the task of mission is equally vital. The role of mission focuses on areas and people groups who have not yet been reached or where the Adventist Church is not well-established. Extreme care should be given to avoid “mission drift”—when focus is placed more on the maintenance of church structures, policies, and programs.

OBJECTIVES

1. Prioritizing all functions according to mission impact
2. Encouraging Secretariat staff in each division to participate in mission by reaching the unreached, focusing primarily on areas and people groups where the work is not well established
3. Continuing to support the role of the Office of Adventist Mission in raising mission awareness among church members, and planting new groups of believers in unentered areas and among new people groups

—continued
4. Supporting I Will Go (IWG) Objective 1: “To revive the concept of worldwide mission and sacrifice for mission as a way of life involving not only pastors, but every church member, young and old, in a journey of discipleship

5. Sharing the latest stories, visual presentations, statistics, and trends connected to mission as provided by Adventist Mission and the Office of Archives, Statistics, and Research (ASTR)

**KEY PERFORMANCE INDICATORS (KPIs)**

**KPI 1** Holding regular meetings to discuss IWG Objective 1 (referenced in Objective 4 above), and to hear reports from other Secretariat entities on how their activities are directly affecting mission

**KPI 2** Prioritizing all Secretariat functions according to mission impact

**KPI 3** Dedicating significant time in all Secretariat Advisories and training seminars to discuss mission challenges, priorities, and activities

**KPI 4** Developing a presentation (PPT/Keynote and/or video) annually that focuses on mission challenges, priorities, and activities for division secretaries and staff to share at union and conference levels

**KPI 5** Facilitating speaking engagements for frontline missionaries at major camp meetings and other church gatherings (IWG KPI 1.2)

**KPI 6** Advocating for Adventist Mission priorities by Secretariat leadership (including church planting and the importance of mission offerings) by relating mission challenges, priorities, and activities in committees, at camp meetings, and other church gatherings (IWG KPI 9.1)

**KPI 7** Sharing the mission resources of Adventist Mission and ASTR with Secretariat leadership at least quarterly

**KPI 8** Increasing the percentage of international service personnel, volunteers, and Global Mission pioneers serving in the 10/40 Window, in large urban areas, and among unreached people groups (IWG KPI 9.2 & 9.3)
ISE CALL PROCESS

KEY STRATEGIC ISSUE
The processing of International Service Employee (ISE) calls is unnecessarily long, and systematic communication regarding the status of calls among all stakeholders is lacking.

OBJECTIVES
To reduce the call processing time and improve communication among all stakeholders at all levels of the Church by (IWG Leadership Objective 10, IWG KPI 10.3):

1. Creating a tracking system of the entire call process, with access provided to all stakeholders in Secretariat, International Personnel Resources and Services (IPRS), divisions, and calling entities
2. Creating fillable online forms where personal information entered once will automatically pre-fill in all other forms
3. Surveying appointee families after arriving infield to assess their experience during the call process
4. Updating guidelines and providing ongoing, regularly scheduled training as needed to divisions and unions to expedite the call process
5. Evaluating all steps of the call process and identifying which steps can be eliminated or done concurrently

KEY PERFORMANCE INDICATORS (KPIs)

KPI 1 Reduce the time it takes to process a call, measured by the online tracking system
KPI 2 Provide evidence from surveys of increased communication to appointees during the appointee process
KPI 3 Set expectations so that 90 percent of calls submitted by divisions have completed information including voted actions, correct details, and accurate job descriptions
KPI 4 Extend the online call process to the union level
KPI 5 Provide job description templates for ISE positions at the division/union/conference/mission/institution levels of the Church
KEY STRATEGIC ISSUE
There is a decreased effectiveness of ministry when pastoral and emotional support for ISE families is lacking, resulting in early returns from the field.

OBJECTIVES
To increase the effective ministry of the ISEs, and decrease early returns by providing care to all by (IWG Spiritual Objective 5, IWG KPI 5.1; IWG Spiritual Objective 8, IWG KPI 8.1, 8.3):

1. Implementing placement testing for a better match of missionaries to positions
2. Expanding the care team by adding an additional pastoral couple
3. Creating awareness in each division of the need for intentional missionary care, communication with the ISEs, and financial support for spiritual retreats
4. Addressing the challenges of ISEs that will emerge by offering periodic questionnaires or surveys
5. Making provision for all returning ISEs to attend a Re-Entry Program (not only in and/or from NAD) and work with divisions in re-employment of ISEs in their homeland

KEY PERFORMANCE INDICATORS (KPIs)

KPI 1  Giving all appointees placement tests to better match them to a position
KPI 2  Reduce early personnel returns by 25 percent
KPI 3  Increase the number of missionary care programs funded by divisions including more involvement of division personnel
KPI 4  Reestablish regular prayer sessions for ISEs in Secretariat/IPRS especially addressing their challenges as well as sending them personalized messages
KPI 5  Increase onsite visits to missionaries and Deferred Mission Appointees (DMAs) by the care team by 30 percent
KPI 6  Increase the opportunity for other-than-NAD-returning-ISEs to attend a re-entry program by 20 percent
KPI 7  Increase by 10 percent the re-employment of ISEs within six months of returning home who were previously denominationally employed
1. Increase accession, retention, reclamation, and participation of children, youth, and young adults (IWG Mission Objective 6)

2. Develop a strategy in partnership with other departments and ministries in order to assimilate, equip, and disciple both new and current members

KEY STRATEGIC ISSUE
The challenge of low retention rate is related to faulty discipleship. Strong disciples will most likely remain faithful and active as they disciple others.

OBJECTIVES
1. Increase accession, retention, reclamation, and participation of children, youth, and young adults (IWG Mission Objective 6)
2. Develop a strategy in partnership with other departments and ministries in order to assimilate, equip, and disciple both new and current members

KEY PERFORMANCE INDICATORS (KPIs)

KPI 1 Evidence from the Global Church Member Survey and Pastor Survey that a significant number of local churches in each division have effective disciple-making programs

KPI 2 Significant increases in church member involvement in fellowship, worship, and service

—continued
KPI 3 Evidence of new members being nurtured through an active discipleship process

KPI 4 Improved retention rates of young adults, youth, and unbaptized children, based on the collection of specific statistics on those groups (IWG KPI 6.8)

KPI 5 Significant increase in number of church members regularly praying, studying the Bible, using the Sabbath School Adult Bible Study Guides, reading the writings of Ellen G. White, and engaging in other personal devotions (IWG KPI 5.1)

KPI 6 Improved retention rates of audited memberships globally (IWG KPI 1.7)

KPI 7 Evidence of efforts to reclaim former members resulting in their return to church fellowship
MEMBERSHIP AUDIT

KEY STRATEGIC ISSUE
Church membership records have become inflated through the years resulting in a disparity between membership records and actual church attendance on Sabbath. Even though a great number of unions have implemented an electronic membership system, many reveal a large discrepancy when compared to official numbers. Membership audits can identify shortcomings in the discipleship process, and assess current reality and performance using multiple metrics.

OBJECTIVES
Utilize a variety of methods to assess performance and the state of the church in order to enhance the transparency, accountability, and credibility of denominational organizations.

KEY PERFORMANCE INDICATORS (KPIs)

KPI 1 The completion of a membership audit in each conference by every local church at least once during a quinquennium (IWG KPI 1.7)

KPI 2 The official adoption and implementation of approved membership software by 75 percent of unions (IWG KPI 10.1)

KPI 3 A 20 percent increase in church attendance as reported through Global Church Member Survey (IWG KPI 5.2)

KPI 4 A significant increase in membership involvement in outreach ministries as reported through Global Church Member Survey (IWG KPI 1.1)

KPI 5 A significant increase in the proximity between electronic membership report and officially reported numbers.
**KEY STRATEGIC ISSUE**

The Secretariat Nurture and Evaluation program has been implemented since 2015. This has significantly raised the performance of division and union administrators. Adjustments are needed to adequately address new areas and to increase the usefulness of a document that can be used at the conference level.

**OBJECTIVES**

1. Enhance the transparency, accountability, and credibility of denominational organizations, operations, and mission initiatives (IWG Leadership Objective 10)
2. Develop a revised Nurture and Evaluation instrument
3. Provide training to all division secretaries on the use of the new Nurture and Evaluation instrument (IWG KPI 10.2)
4. Develop a tracking system for all completed evaluations which can be plotted and results entered into a central document

**KEY PERFORMANCE INDICATORS (KPIs)**

- **KPI 1** Develop a revised and updated instrument that takes into consideration specific issues related to individual divisions as well as the new areas of responsibilities implemented in all divisions
- **KPI 2** Develop a new scoring method to be used at all levels of the church structure that does not rely on web access and can be easily implemented
- **KPI 3** Conduct evaluations in all unions not assessed during the past quinquennium, as well as in at least 75 percent of all unions (IWG KPI 10.2)
- **KPI 4** Develop and present new materials at the 2021 Secretariat World Advisory
- **KPI 5** Train all division/union secretaries on the use of the new instrument (IWG KPI 10.2)
- **KPI 6** Develop and implement a tracking so all major recommendations can be plotted for all divisions
- **KPI 7** Develop and implement a follow-up system to track improvements on major recommendations for all divisions
KEY STRATEGIC ISSUE
Division and union administrations need a more systematic approach to documenting and communicating the policies and policy framework for the organization.

OBJECTIVES
1. To enhance the transparency, accountability, and credibility of denominational organization, operations, and mission initiatives (IWG Leadership Objective 10)
2. Empower and assist the division in providing their unions with a simple and practical process to document and communicate, either in print or in electronic form, the policies and policy framework for the organization

KEY PERFORMANCE INDICATORS (KPIs)

KPI 1   Implementation of comprehensive and practical training on policy development in all divisions

KPI 2   Evidence that unions have a framework for making sound decisions, for ensuring the organization is administered consistently, and that employees are treated fairly

KPI 3   To expect a 50 percent increase, over five years, in the number of divisions and unions that have developed and updated their Working Policy books

KPI 4   To develop and implement an orientation process on policy-related items as well as others for officers and executive committee members of all units within denominational structure (IWG KPI 10.2)
Evaluation to assess the relevance, efficiency, effectiveness, and impact of this Strategic Plan, and wherever possible, to measure the extent to which the KPIs have been achieved, will be carried out at two levels:

1. A mid-term evaluation will be conducted in January 2023, with progress reports to GC Secretariat team and copies to division/attached union Secretariat.
2. A final evaluation will be conducted in April 2025. The final evaluation will be carried out to assess the achievement of the objectives of the Strategic Plan, and to identify and document lessons learned.

The GC Secretariat Strategic Plan will be evaluated at the yearly Secretariat strategic planning session in August.

Itineraries of GC Secretariat staff will continue to be informed by the GC Strategic Strategic Plan.

The Division Strategic Plans will be evaluated at the yearly Secretaries Council in October. Three Division Strategic Plans will be reviewed each year so that all plans will have been evaluated during the quinquennium.